## PRE-BID MEETING FOR

## DISPOSAL OF REDUNDANT, OLD AND DEFUNCT POWER PLANTS OF NPGCL (LOT-1,2,3,4 & 5)

VENUE: Natural Gas Power Station Piranghaib, Multan

DATE:February 22, 2025 (Saturday)

**TIME:** 11:00 AM (PKT)

- A zoom meeting link was generated and shared on NPGCL official website, to facilitate the Bidder(s) for virtual participation.
- A total of thirteen (13) prospective bidders participated (attendance sheet attached).
- Bidders submitted suggestions through letters and requested amendments in the Bidding Documents for facilitation.
- Bidders also submitted a few questions for the Employer's response under Clause IB.6.5 of the Bidding Documents.
- The Bidders' questions and the Employer's responses are provided below.

Sr. No.	Bidders' Questions / Queries	Employer's Response
1.	It is requested that Performance Securityissued by an insurance company having AA rating be accepted by the Employer.	Performance Guarantee issued by an insurance company is not acceptable. Clauses IB.29 and PCC 11 (Performance Security) shall be complied with.
2.	Performance security may be reduced from 10 % to 5% of the total Contract Price.	Proposal is not acceptable. Clauses IB.29 and PCC 11 (Performance Security) shall be complied with.
3.	Few bidders were of the opinion that the Reserve Prices are on higher side therefore they asked about the basis for the Reserve Prices, the quantities of metals such as copper, aluminum, and carbon steel, and the rates considered during the Reserve Price calculation.	The Reserve Prices have been determined by a State Bank of Pakistan's approved independent valuator. However, the valuation details cannot be shared with the Bidders. Since the disposal is being conducted on an "As-Is, Where-Is" basis. Bidders may conduct their own assessment before submitting their bids.
4.	Some of prospective Biddersstated that as per PCC Clause 14 and GCC Clause 20.1, 100% upfront paymentwithin seven days after signing of the Contract Agreement, is very stringent requirement. Biddersrequested to allow total payment to be made in at-least four installments, and first installment be allowed to be paid with-in minimum of 30 days.	The revision of payment schedule is under consideration. If any revision is approved by the Competent Authority, then an Addendum shall be issued and published accordingly.
5.	Some of prospective bidders requested to extend the deadline for bid submission from 5 <sup>th</sup>	Bidders' request is not acceptable. The time period of 30 days is inline with the project

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	March to 5 <sup>th</sup> May, 2025, because 30 days' time period for assessment of associated machinery and assets isinsufficient.	schedule issued by the Ministry of Energy (MoE) Power Division.
6.	Some of the bidders requested that 20-40% upfront payment be allowed to be deposited within 20 days after the signing of Contract whereas remaining 60-80% payments be linked with the actual site progress based on mutual decided weightage.	The revision of payment schedule is under consideration. If any revision is approved by the Competent Authority, then an Addendum shall be issued and published accordingly.
7.	If any bidder submits bids in which thequoted Bid Price is belowthe Reserve Price, then what would be the result?	As per PPRA Rules/Regulations, the Bid shall be considerednon-responsive.
8.	Some of the prospective bidders asked whether underground cooling water pipes and cables shall be included?	All buried piping (any), cables are not included in dismantling and disposal scope of work.
9.	Some of the prospective bidders asked whether concrete building having steel structure roof, railway tracks and loose material in the shape of scrap is included?	
		"Civil structures supported by steel columns/beams are excluded from the scope of dismantling.  &
		Dismantling of buildings made of concrete structure are excluded from the scope of work."
		Railway tracks and loose material in the shape of scrap is not included in dismantling and disposal scope.

Mr. Irshad Shami (NESPAK) M. Rasheed Bhatti (GHCL)

Muhammad Akram (CEO, NPGCL)